

## EXECUTIVE SUMMARY OF THE BID EVALUATION REPORT (SECTION 55(8))

1.	<b>Name of Procurement</b>	Procurement of Supply and Delivery of Anti-Retroviral (ARVs) Products for the Ministry of Health and Social Services
2.	<b>CPBN Procurement Reference No</b>	G/ONB/CPBN-01/2022
3.	<b>Date of Submission of Report</b>	27 July 2023
4.	<b>Contract Number</b>	G/ONB/CPBN-01/2022
5.	<b>Scope of Contract</b>	Procurement of Supply and Delivery of Anti-Retroviral (ARVs) Products for the Ministry of Health and Social Services
6.	<b>Estimated Cost:</b>	N\$366 649 400.00 (VAT inclusive)
7.	<b>Funding Agency</b>	Ministry of Health and Social Services (MoHSS)
8.	<b>Procurement Method Used</b>	Open National Bidding (ONB), Section 29 (1)(b)
9.	<b>Date of Invitation of Bids</b>	14 October 2022
10.	<b>Closing Date of Submission of Bids</b>	28 April 2023
11.	<b>Date and Place of Opening of Bids</b>	28 April 2023, at Central Procurement Board of Namibia
12.	<b>Number of Bids Received by Closing Date</b>	Sixteen (16)

### 13. RESPONSIVENESS OF BID(S):

#	Name of the Bidder(s)	Responsiveness Per Evaluation stage							Reasons Why Bid Is Not Responsive
		Stage-1: Eligibility Evaluation	Stage-1: Preliminary/ Administrative Requirements	Stage-1: Conflict of Interest Evaluation	Stage-1: Mandatory Documents	Stage-2: Technical Evaluation Criteria	Stage-3: Financial Requirements	Stage-4: Financial Evaluation	
12	LifeStyle Pharmaceuticals Wholesaler (Pty) Ltd	Responsive	Non-Responsive and disqualified	Not Considered	Not Considered	Not Considered	Not Considered	Not Considered	<ul style="list-style-type: none"> <li>Bidder did not initial the 2020 Financial Statements (page 14) and Employment Equity Certificate as per ITB 22.2;</li> <li>Bid Submission Form not signed and/or stamped, neither did the bidder provide the Bid Submission Form on the Company letter head as per ITB 22.2 and Page 81-83 of the bid document.</li> </ul>
16	Mylan Laboratories	Responsive	Responsive	Responsive	Non-Responsive and disqualified	Not Considered	Not Considered	Not Considered	<ul style="list-style-type: none"> <li><b>Findings on Conflict of Interest:</b> Mylan Laboratories issued a Manufacturer's Authorization letter for supply and delivery of ARV products to Africare Pharmaceuticals (Pty) Ltd, by virtue of this, that puts Mylan as the manufacturer in a position to have access to information about or influence on Africare's bid as per ITB 5.4. Therefore, Mylan would not be considered for all items its conflicted on.</li> <li><b>Mandatory Documents:</b> Bidder does not meet criteria 4.2 as bidder company is not registered in Namibia but is registered in India instead;</li> <li>Bidder was not considered for criteria 4.3-4.6 as the entity is not incorporated or registered in Namibia.</li> </ul>
3	Okaale Pharmaceutical (Pty) Ltd	Responsive	Responsive	Responsive	Non-Responsive and disqualified	Not Considered	Not Considered	Not Considered	<ul style="list-style-type: none"> <li>Bidder's Financial statements do not indicate that they were reviewed by an external party as per the requirement. The financial statements were not accompanied by a signed Independent Auditors/Accountants Report. There is discordance of various headings of the financial statements compared to the information contained in the reports i.e., Financial Year Report with a heading of 2022 are reporting information of 2021 and 2020.</li> </ul>

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11	Adesso Healthcare Supply CC	Responsive	Responsive	Responsive	Non-Responsive and disqualified	Not Considered	Not Considered	Not Considered	<ul style="list-style-type: none"> <li>Bidder did not submit Certificate of Registration from the Pharmacy Council to conduct pharmaceutical distributor/wholesaler;</li> <li>Bidder did not provide a valid certified copy of Import License from NMRC or certified copy of valid Manufacturing license in the case of a manufacturer. Furthermore, the bidder did not submit any documents pertaining to criteria <b>4.7 [ITB 8.1 (a)(b)]</b> on page 92 of the bidding document.</li> <li>The bidder did not submit three (3) year audited financial statements as per <b>[ITB 8.1 (a)(a)]</b> on page 92 of the bidding document.</li> </ul>
15	Corances Investments (Pty) Ltd	Responsive	Responsive	Responsive	Non-Responsive and disqualified	Not Considered	Not Considered	Not Considered	<ul style="list-style-type: none"> <li>Bidder did not submit Certificate of Registration from the Pharmacy Council to conduct pharmaceutical distributor/wholesaler;</li> <li>Bidder did not provide a valid certified copy of Import License from NMRC or certified copy of valid Manufacturing License in the case of a manufacturer. Furthermore, the bidder did not submit any documents pertaining to this requirement as per criteria <b>4.7 [ITB 8.1 (a) (b)]</b> on page 92 of the bidding document.</li> <li>The bidder did not submit three (3) year audited financial statements as per <b>[ITB 8.1 (a)(a)]</b> on page 92 of the bidding document.</li> </ul>

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1	Strategic Partners CC	Responsive	Responsive	Responsive	Responsive	Responsive	Responsive	Responsive	Bidder not disqualified
2	Afripharma Investments (Pty) Ltd	Responsive	Responsive	Responsive	Responsive	Responsive	Responsive	Responsive	<ul style="list-style-type: none"> <li>Bidder not disqualified;</li> <li>Bidder not selected for award as they are not the lowest substantially responsive bidder.</li> </ul>
4	Hoodia Pharma (Pty) Ltd JV Galen Supplies CC	Responsive	Responsive	Responsive	Responsive	Responsive	Responsive	Responsive	Bidder not disqualified
5	Beyond Pharmaceuticals (Pty) Ltd	Responsive	Responsive	Responsive	Responsive	Responsive	Responsive	Responsive	Bidder not disqualified
6	Element Medical Supplies (Pty) Ltd	Responsive	Responsive	Responsive	Responsive	Responsive	Responsive	Responsive	Bidder not disqualified
7	Windhoek Medical Solutions (Pty) Ltd	Responsive	Responsive	Responsive	Responsive	Responsive	Responsive	Responsive	Bidder not disqualified
8	New Med Pharmaceuticals Wholesalers (Pty) Ltd	Responsive	Responsive	Responsive	Responsive	Responsive	Responsive	Responsive	Bidder not disqualified

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9	Supremo Pharmaceuticals (Pty) Ltd	Responsive	Responsive	Responsive	Responsive	Responsive	Responsive	Responsive	Bidder not disqualified
10	Cospharm Investment (Pty) Ltd	Responsive	Responsive	Responsive	Responsive	Responsive	Responsive	Responsive	Bidder not disqualified
13	Africare Pharmaceuticals (Pty) Ltd	Responsive	Responsive	Responsive	Responsive	Responsive	Responsive	Responsive	Bidder not disqualified
14	Nampharm (Pty) Ltd	Responsive	Responsive	Responsive	Responsive	Responsive	Responsive	Responsive	<ul style="list-style-type: none"> <li>• Bidder not disqualified;</li> <li>• Bidder not selected for award as they are not the lowest substantially responsive bidder.</li> </ul>

14. PRICE COMPARISON FOR THE RESPONSIVE BID(S):

Product Item No.	Bidder's No & Name	Amount quoted (N\$) (Inclusive VAT)	Recommended/ Alternate
1	6.Element Medical Supplies (Pty) Ltd	585,000.00	Lowest and Recommended Bidder
	2.Afripharm (Pty) Ltd	4,856,400.00	1s t Alternate
2	4.Hoodia Pharm a (Pty) Ltd JV Galen Supplies CC	9,072,000.00	Lowest and Recommended Bidder
	9.Supremo Pharmaceuticals (Pty) Ltd	9,273,600.00	1s t Alternate
	6.Element Medical Supplies (Pty) Ltd	9,935,100.00	2nd Alternate
3	6.Element Medical Supplies (Pty) Ltd	7,696,000.00	Lowest and Recommended Bidder
	13. Africure Pharmaceutical (Pty) Ltd	8,970,000.00	1s t Alternate
4	9.Supremo Pharmaceuticals (Pty) Ltd	4,293,900.00	Lowest and Recommended Bidder
	13. Africure Pharmaceuticals (Pty) Ltd	4,462,000.00	1s t Alternate
	8.New Med Pharmaceutical Wholesalers (Pty) Ltd	4,999,625.00	2nd Alternate
5	13. Africure Pharmaceuticals (Pty) Ltd	503,240.00	Only Bidder and Recommended Bidder
6	7.Windhoek Medical Solutions (Pty) Ltd	9,389,800.00	Lowest and Recommended Bidder
	10.Cospharm Investment (Pty) Ltd	11,226,600.00	1s t Alternate
	9.Supremo Pharmaceuticals (Pty) Ltd	13,356,000.00	2nd Alternate
7	7.Windhoek Medical Solutions (Pty) Ltd	49,590,000.00	Lowest and Recommended Bidder
	13. Africure Pharmaceuticals (Pty) Ltd	62,743,500.00	1s t Alternate
	10.Cospharm Investment (Pty) Ltd	62,932,500.00	2nd Alternate
8	6.Element Medical Supplies (Pty) Ltd	2,546,852.00	Lowest and Recommended Bidder
	10.Cospharm Investment (Pty) Ltd	2,640,990.00	1s t Alternate
	13. Africure Pharmaceuticals (Pty) Ltd	3,372,490.00	2nd Alternate
9	7.Windhoek Medical Solutions (Pty) Ltd	4,560,000.00	Lowest and Recommended Bidder
	10.Cospharm Investment (Pty) Ltd	5,652,000.00	1s t Alternate
	8.New Med Pharmaceutical Wholesalers (Pty) Ltd	6,002,000.00	2nd Alternate
10	7.Windhoek Medical Solutions (Pty) Ltd	149,568,000.00	Lowest and Recommended Bidder
	10.Cospharm Investment (Pty) Ltd	185,136,000.00	1s t Alternate
	4.Hoodia Pharma (Pty) Ltd JV Galen Supplies CC	187,880,000.00	2nd Alternate
11	6.Element Medical Supplies (Pty) Ltd	61,285.00	Lowest and Recommended Bidder
	8.New Med Pharmaceutical Wholesalers (Pty) Ltd	152,592.00	1s t Alternate
12	10.Cospharm Investment (Pty) Ltd	273,120.00	Only Bidder and Recommended Bidder

Product Item No.	Bidder's No & Name	Amount quoted (N\$) (Inclusive VAT)	Recommended/ Alternate
13	6.Element Medical Supplies (Pty) Ltd	245,280.00	Lowest and Recommended Bidder
	8.New Med Pharmaceutical Wholesalers (Pty) Ltd	674,960.00	1st Alternate
	10.Cospharm Investment (Pty) Ltd	1,156,560.00	2nd Alternate
14	6.Element Medical Supplies (Pty) Ltd	452,100.00	Lowest and Recommended Bidder
	13. Africure Pharmaceuticals Namibia (Pty) Ltd	614,570.00	1st Alternate
15	10.Cospharm Investment (Pty) Ltd	15,116,000.00	Lowest and Recommended Bidder
	8.New Med Pharmaceutical Wholesalers (Pty) Ltd	17,566,400.00	1st Alternate
	13. Africure Pharmaceuticals Namibia (Pty) Ltd	18,400,000.00	2nd Alternate
16	9.Supremo Pharmaceuticals (Pty) Ltd	110,088.00	Lowest and Recommended Bidder
	6.Element Medical Supplies (Pty) Ltd	119,120.00	1st Alternate
	14.Nampharm (Pty) Ltd	132,672.00	2nd Alternate
18	6.Element Medical Supplies (Pty) Ltd	153,750.00	Only Bidder and Recommended Bidder
19	6.Element Medical Supplies (Pty) Ltd	368,350.00	Lowest and Recommended Bidder
	13. Africure Pharmaceuticals Namibia (Pty) Ltd	1,078,700.00	1st Alternate
	10.Cospharm Investment (Pty) Ltd	1,173,250.00	2nd Alternate
20	7.Windhoek Medical Solutions (Pty) Ltd	6,195,738.69	Lowest and Recommended Bidder
	8.New Med Pharmaceutical Wholesalers (Pty) Ltd	6,963,589.44	1st Alternate
	10.Cospharm Investment (Pty) Ltd	7,624,921.32	2nd Alternate
21	8.New Med Pharmaceutical Wholesalers (Pty) Ltd	492,100.00	Lowest and Recommended Bidder
	7.Windhoek Medical Solutions (Pty) Ltd	543,400.00	1st Alternate
	6.Element Medical Supplies (Pty) Ltd	587,700.00	2nd Alternate
22	6.Element Medical Supplies (Pty) Ltd	197,824.00	Lowest and Recommended Bidder
	13. Africure Pharmaceuticals Namibia (Pty) Ltd	246,560.00	1st Alternate
23	9.Supremo Pharmaceuticals (Pty) Ltd	3,082,920.00	Lowest and Recommended Bidder
	10.Cospharm Investment (Pty) Ltd	3,339,600.00	1st Alternate
	13. Africure Pharmaceuticals Namibia (Pty) Ltd	3,802,245.00	2nd Alternate
24	13. Africure Pharmaceuticals Namibia (Pty) Ltd	219,592.50	Lowest and Recommended Bidder
	6.Element Medical Supplies (Pty) Ltd	272,745.00	1st Alternate
25	6.Element Medical Supplies (Pty) Ltd	1,001,160.00	Lowest and Recommended Bidder
	8.New Med Pharmaceutical Wholesalers (Pty) Ltd	2,793,042.00	1st Alternate
	13. Africure Pharmaceuticals Namibia (Pty) Ltd	3,842,559.00	2nd Alternate

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**15. BEST EVALUATED BID(S) SELECTED FOR AWARD OF CONTRACT: BEST EVALUATED SUBSTANTIALLY RESPONSIVE BIDDERS.**

Given recommendation(s) in the Bid Evaluation Committee (BEC) report, the Board approved the BEC report in terms of Section 9(1)(l)(i) and Section 55 (5) of the Public Procurement Act, 2015, as amended, as follows.

Product Item No.	Bidder's No Name	Amount quoted N\$ Inclusive (VAT)	Arithmetically Corrected Amount quoted N\$ Inclusive (VAT)	Error/ Difference (N\$)	Proposed Award Amount (N\$) (Inclusive VAT)
1	Element Medical Supplies (Pty) Ltd	585,000.00	585,000.00	0.00	585,000.00
2	Hoodia Pharm a (Pty) Ltd JV Galen Supplies CC	9,072,000.00	9,072,000.00	0.00	9,072,000.00
3	Element Medical Supplies (Pty) Ltd	7,696,000.00	7,696,000.00	0.00	7,696,000.00
4	Supremo Pharmaceuticals (Pty) Ltd	4,293,900.00	4,293,900.00	0.00	4,293,900.00
5	Africure Pharmaceuticals (Pty) Ltd	503,240.00	503,240.00	0.00	503,240.00
6	Windhoek Medical Solutions (Pty) Ltd	9,389,800.00	9,389,800.00	0.00	9,389,800.00
7	Windhoek Medical Solutions (Pty) Ltd	49,590,000.00	49,590,000.00	0.00	49,590,000.00
8	Element Medical Supplies (Pty) Ltd	2,546,852.00	2,546,852.00	0.00	2,546,852.00
9	Windhoek Medical Solutions (Pty) Ltd	4,560,000.00	4,560,000.00	0.00	4,560,000.00
10	Windhoek Medical Solutions (Pty) Ltd	149,568,000.00	149,568,000.00	0.00	149,568,000.00
11	Element Medical Supplies (Pty) Ltd	61,285.00	61,285.00	0.00	61,285.00
12	Cospharm Investment (Pty) Ltd	273,126.00	273,120.00	6.00	273,120.00
13	Element Medical Supplies (Pty) Ltd	245,280.00	245,280.00	0.00	245,280.00
14	Element Medical Supplies (Pty) Ltd	452,100.00	452,100.00	0.00	452,100.00
15	Cospharm Investment (Pty) Ltd	15,116,000.00	15,116,000.00	0.00	15,116,000.00
16	Supremo Pharmaceuticals (Pty) Ltd	110,088.00	110,088.00	0.00	110,088.00
18	Element Medical Supplies (Pty) Ltd	153,750.00	153,750.00	0.00	153,750.00
19	Element Medical Supplies (Pty) Ltd	368,350.00	368,350.00	0.00	368,350.00
20	Windhoek Medical Solutions (Pty) Ltd	6,195,738.69	6,195,738.69	0.00	6,195,738.69
21	New Med Pharmaceutical Wholesalers (Pty) Ltd	492,125.25	492,100.00	(- 25.25)	492,100.00
22	Element Medical Supplies (Pty) Ltd	197,824.00	197,824.00	0.00	197,824.00

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Product Item No.	Bidder's No Name	Amount quoted N\$ Inclusive (VAT)	Arithmetically Corrected Amount quoted N\$ Inclusive (VAT)	Error/ Difference (N\$)	Proposed Award Amount (N\$) (Inclusive VAT)
23	Supremo Pharmaceuticals (Pty) Ltd	3,082,920.00	3,082,920.00	0.00	3,082,920.00
24	Africure Pharmaceuticals Namibia (Pty) Ltd	219,592.50	219,592.50	0.00	219,592.50
25	Element Medical Supplies (Pty) Ltd	1,001,160.00	1,001,160.00	0.00	1,001,160.00

03 August 2023

  
A. Ngavetene  
Chairperson



**ACKNOWLEDGEMENT OF RECEIPT FORM**

**PROCUREMENT OF SUUPLY AND DELIVERY OF ANTI-RETROVIRAL PRODUCTS  
(ARVs)  
PROCUREMENT REFERENCE NO: G/ONB/CPBN-01/2022**

I/We \_\_\_\_\_ hereby  
acknowledge receipt of this Executive Summary dated \_\_\_\_\_ and undertake to  
immediately return the signed acknowledgment of receipt to CPBN as proof of receipt.

Name: ..... Signature: .....

Date: ..... Company Stamp: .....